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The Honorable Jared Polis
Governor of Colorado
State Capitol Building
Denver, CO 80203

June 19, 2020

Governor Polis,

Thank you again for your guidance and forward-thinking perspective through the COVID-19 pandemic. We truly appreciate your office's continued support of the real estate industry and the acknowledgment of the essential contributions the industry makes to Colorado's vibrant economy. Throughout the succession of both Executive and Public Health Orders, REALTORS® have been given increasingly more latitude to conduct the important elements of real estate brokerage. We hope it is apparent that REALTORS® have embraced the additional latitude with adherence to the strict limitations and guidelines put forth by the CDPHE.

One essential element of the real estate brokerage business that has been specifically precluded under the various amended Public Health Orders is the ability to host "open houses" within available property listings. We are writing today to ask that your office, through coordination with the CDPHE, consider allowing "open houses" at the expiration of the current "Safer at Home and in the Vast Great Outdoors" Order.

Open houses are a very important element to the successful marketing of real estate. They provide buyers with an opportunity to casually view a prospective "for sale" home during a defined time on an informal basis. It increases property exposure for a seller and allows a buyer to consider opportunities they may not otherwise see. As with other marketing activities currently allowed, we believe that REALTORS® will be able to host open houses under specific guidelines that could include the following:

- Traditional social distancing limitations
- No more than 10 individuals within a property at any one time
- Active log and registration of guest contact information
- Confirmation that each guest is asymptomatic
- Masks and hand sanitation required for all individuals upon entering
- Required sanitization of any touched surfaces after each guest
- No food or beverages allowed
- No use of bathroom facilities
- Express, written consent to host open house by seller and/or any tenants occupying the property

The foregoing limitations would allow an important element of real estate marketing to return to Colorado for the summer selling season and could be managed safely and responsibly by our industry participants. We hope that our industry has demonstrated its ability to responsibly adapt to the limitations necessary to assist in controlling this public health emergency. Thank you for your consideration.

Sincerely,

Janene Johnson
2020 CAR Chair

Robert Walkowicz
2020 CAR Chair-Elect

Tyrone Adams
CAR CEO/President

