

# **Phil E. Berg/Arnie VanZandt NAR AE Institute Information and How to Apply**

Date: October 29, 2008  
To: Association Executives  
From: Robert Golden, CEO  
Subject: Phil E. Berg/Arnie VanZandt NAR AE Institute Scholarship Application

Colorado Association of REALTORS® Education Services is now accepting applications for the 2009 Phil E. Berg/Arnie VanZandt NAR AE Institute Scholarship, which was formed in honor of two CAR Association Executives for their dedication to the pursuit of excellence in Association Management. The purpose of the scholarship is to provide funding for four local Association Executives AND staff members to attend the National Association of REALTORS® AE Institute.

The 2009 AE Institute will be held at the Beautiful Broadmoor Hotel in Colorado Springs, CO, March 20 – March 24, 2009. The curriculum will focus on these four main programming areas:

- Industry Issues
- Leadership
- Newer AE's/those with small staffs
- Seasoned AE's

There will also be an opportunity to become certified as a Professional Standards Administrator. Also, networking with AE's from across the country fosters valuable opportunities to share ideas about and solutions to common challenges.

CAR Education Services funds up to four recipients up to \$1,500 each to be used towards the scholarship to help cover the expenses for registration, travel, lodging and Per Diem.

Please complete the following scholarship application and return it to CAR on or before **Wednesday, November 19, 2008**.

[Click here](#) for the scholarship application.

Please direct your questions to Paige Ortmeyer at 303/790-7099 or [portmeyer@coloradorealtors.com](mailto:portmeyer@coloradorealtors.com).