

## Mary Ann Hinrichsen

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### OBJECTIVE

To provide quality, professional real estate sales and marketing services to all clientele.

### EDUCATION

University of Colorado  
Real estate and marketing

Casper College  
Emphasis in psychology

### EXPERIENCE

**1989-Present**

**ReMax Masters, Inc.**

Scope of work has included expansion of client base by helping buyers and sellers with their real estate needs both locally and for those relocating into the area from another region. Providing organized house hunting for purchase and professional marketing for sellers. Coordinating the real estate transactions and interfacing with the lenders, title companies, inspectors and contractors as necessary.

**1984-1989**

**Moore and Company**

Began training through Moore and Company's school. Immediately began my sales career learning through experience of working with buyers and sellers in the resale and new arenas. Mentored by seasoned successful Realtors.

**1975-1984**

**Celebrity Builders**

Administrative assistant to the President of the company, evaluation and payment of invoices submitted by subcontractors. Devised an evaluation system for monthly status reports. Expanded into closing coordinator, interfacing with the customers, lenders, title companies and construction. Builder's Homeowners' Association liaison with community. Coordinator for landscape project for Heritage West.

1972-1975

### Wachter Development

Worked on small housing development. Job description included color and accessories selection for each spec home, selling on-site, coordination with construction, lenders, title companies, Realtors and customers until completion of each home.

### Other Activities/Accomplishments:

- CAR Convention Chair 2010
- Director for the Colorado Association of Realtors® from SMDRA
- Chair Equal Opportunity/Diversity committee for Colorado Assn. of Realtors® 2008-2009
- Vice Chair Colorado Association of Realtors® Convention Committee 2009
- Trustee of the Metro Denver Realtor® Foundation 2000-2006
- Past Chairman of the Board for the Metro Denver Realtor® Association 2003-2006
- Served as Director on the South Metro Denver Realtor® Association (3 years)
- Received Distinguished Service Award from SMDRA in 1995, 1997, 2000 and 2009
- Realtor of the Year 2001