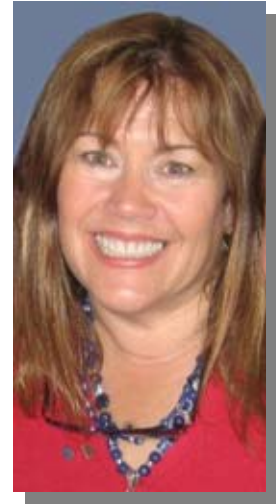




Bonnie Smith

ABR, CIPS, CRB, CRS, GRI, MRE, RSPS, ALHS

NAR Director Candidate



After 20+ years of a corporate career, the Executive MBA program at Wharton, and private consulting, I moved to Colorado in 1987 and ultimately opened my real estate company in 1995.

I have served in many capacities at my Local (Summit) Board, Colorado Association, and NAR and you can see the details following.

The most important questions are, **Why do I want to serve YOU** and **What will I bring to the table on your behalf?**

I have a **passion to serve** and to **represent our members**. The work we do as Leaders throughout our Association is important— we make it possible, indeed easier, for our fellow REALTORS to practice their Profession, and we fight for every aspect of private property rights and the American dream of home and business ownership for the general public.

After a varied professional career and years of service to the REALTOR organization, I bring my experience to the task, a fresh perspective to the table, and a desire to listen to you as Leaders and to the Members you represent. Inclusion is important, whether it be new practitioners looking for a fresh approach, or the long time Brokers who can share valuable experience.

This is a challenging time in our Industry with many changes, new technologies, and political and legislative changes. My commitment to keep pace with these issues, as well as to seek continued real estate education, is clear. Please read on about my experience.

Thank you for considering me and I am always available at bonnie@bonniesmith.com or 970.389.6014 if you wish to discuss an issue or ask questions.

Please vote for **Bonnie Smith** for NAR Director on **June 10, 2010**

Bonnie@bonniesmith.com 970.389.6014 Twitter: @Skismith



Some thoughts to consider: I,

- ◆ Have not missed a State, Region 11, or National meeting since 2003
- ◆ Graduated from the 2010 NAR Leadership Academy in May
- ◆ Became the first Coloradan to be inducted into the NAR RPAC Hall of Fame in DC in 2007
- ◆ Published a newsletter with usable information after every NAR and Regional meeting during my term as NAR director previously
- ◆ Keep you informed, share practical links to useful information, and listen to concerns of our Membership

NAR Highlights

2010	Graduate NAR Leadership Academy
2007	NAR RPAC Hall of Fame
2009-10	Vice Chair, Medium Board Forum, NAR
2004-10	Golden R Member NAR
2005-10	President's Circle NAR
2008-09	NAR Director, Colorado, At Large
2008-11	President, CRB Rocky Mountain Chapter
2007-10	Vice President, Western Mountain Resort Alliance (NAR Resort)
2008-10	Public Policy Committee, NAR
2007-09	Conventional Finance & Lending Committee, NAR
2008-10	CRS Grassroots Advisory Panel
2006-07	Communications Committee, NAR
2006	Ambassador & Convention Committee, NAR

CAR/SAR Highlights

2007 Mountain District Vice President, CAR
2005-10 CAR Director
2006-10 Finance Committee, CAR
2009-10 Legislative Policy Committee, CAR
2006-08 Legislative Policy Committee, CAR
2006 Mountain District Vice President-elect, CAR
2006 Recipient. PSF Colorado Hall of Fame Award, CAR
2006 Chair, Board Leadership Forum, CAR
2005-06 Board of Directors, CARHOF
2009-10 Summit Association, Appointed Past Chair (President)
2007 Summit Association of REALTORS, REALTOR of the Year
2006-10 PSF Chair, (RPAC) Summit Association of REALTORS
2007-09 Government Affairs Chair, Summit Association of REALTORS
2007-10 Presenter, New Member Orientation Team
2005 Chair, (President) Summit Association of REALTORS



Bonnie Smith ABR, CIPS, CRB, CRS, GRI, MRE, RSPS, ALHS

Exclusive Mountain Retreats Real Estate, Inc.

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EDUCATIONAL BACKGROUND

BA, Boston College, Arts & Sciences: Psychology, Philosophy, Business with Minor in Marketing
MBA, Participant, Executive Program, Wharton, University of Pennsylvania, Marketing, Finance
GRI, Graduate of REALTORS Institute®

ABR, Accredited Buyer Representative and Member of Real Estate Buyers' Agent Council
CRB, Certified Residential Broker and Member of Council of Real Estate Brokerage Managers
CRS, Certified Residential Specialist and Member of RS Council
MRE, Masters in Real Estate

CIPS, Certified International Property Specialist and Member of NAR International Section

ALHS, Accredited Luxury Home Specialist

ALC candidate (Accredited Land Consultant)

CCIM candidate (Certified Commercial Investment Member)

RSPS certification (Resort Second Home Property Specialist)

PROFESSIONAL QUALIFICATIONS

Colorado Real Estate Brokerage License

Member of the National Association of REALTORS®

Member of the Colorado Association of REALTORS®

Member of the Summit Association of REALTORS®

Member of Who's Who in Luxury Real Estate

Exclusive Board of Regents Member for Summit County

Member of Real Estate Buyers' Agent Council®

Member of the REALTORS Residential Sales Council®

Member of the Real Estate Broker Managers Council®

Member of International Group (CIPS)

Member of FIABCI – International Real Estate Federation

Member of REALTORS Land Institute

Member of CCIM Section

BUSINESS EXPERIENCE

1995	-	Present	CEO, Owner /Managing Broker, Exclusive Mountain Retreats Real Estate, Inc.
1987	-	Present	President, AusUsa, Inc.
1987	-	1999	Marketing Consultant, Ledo Dionysus
1984	-	1987	Vice President, Crum & Forster Commercial Insurance
1978	-	1984	Marketing Manager, Hanover Insurance
1975	-	1978	Marketing Representative, Royal Insurance

COLORADO ASSOCIATION OF REALTORS EXPERIENCE*

2007	Mountain District Vice President, Colorado Association of REALTORS
2005-10	CAR Director
2006-10	Finance Committee, Colorado Association of REALTORS
2009-10	Legislative Policy Committee, Colorado Association of REALTORS
2006-08	Legislative Policy Committee, Colorado Association of REALTORS
2006	Mountain District Vice President-elect, Colorado Association of REALTORS
2006	Recipient. PSF Colorado Hall of Fame Award, Colorado Association of REALTORS
2006	Chair, Board Leadership Forum, Colorado Association of REALTORS
2005-06	Board of Directors, Colorado Association of REALTORS Housing Opportunity Fund (CARHOF)
2005-10	Public Awareness Workgroup, Communications Committee, Colorado Association of REALTORS
2007	Team Colorado REALTORS Committee
2004-05	CAR Summer Conference

NATIONAL ASSOCIATION OF REALTORS EXPERIENCE*

2010	NAR Leadership Academy
2009-10	Vice Chair, Medium Board Forum
2009-10	Board Leadership Forum
2007	NAR RPAC Hall of Fame
2004-10	Golden R Member, National Association of REALTORS
2005-10	President's Circle, National Association of REALTORS
2008-09	Director, NAR, Colorado, At Large
2008-10	President, CRB Rocky Mountain Chapter
2008-10	Public Policy Committee, NAR
2007-10	Vice President, Western Mountain Resort Alliance (under Resort Section), NAR
2009	Selected to attend NAR Leadership Academy (Class of '10)
2007-09	Conventional Finance & Lending Committee, NAR
2008-09	CRS Grassroots Advisory Panel
2008	President-Elect, CRB Rocky Mountain Chapter
2008-10	Participant, NAR Issues Conference, San Diego, CA
2007	Participant, NAR Issues Conference, Hollywood, FL
2007	Committee member, 2007 NAR Resort Symposium, Vail CO
2006-07	Communications Committee, National Association of REALTORS
2006-07	Resort Symposium Committee, National Association of REALTORS
2006	Ambassador & Convention Committee, National Association of REALTORS
2007	Participant, RPAC Conference, Washington D.C.
2007, 2010	Participant, Policy Conference, Washington D.C.
2004-2010	Participant, Western Mountain Resort Alliance, National Assn of REALTORS
2004, 2010	Participant, Leadership Summit, Chicago, IL

*Please note that I have not missed a State, Regional or National Meeting since 2003

SUMMIT ASSOCIATION OF REALTORS EXPERIENCE

2009-10 Summit Association, Appointed Past Chair (President)
2007 Summit Association of REALTORS, REALTOR of the Year
2006-10 PSF Chair, (RPAC) Summit Association of REALTORS
2007-09 Government Affairs Chair, Summit Association of REALTORS
2007-10 Presenter, New Member Orientation Team
2005 Chair, (President) Summit Association of REALTORS
2004 Chair-Elect, Summit Association of REALTORS
2004-05 CAR Summer Conference
2004-10 Participant and SAR Voting Member, Western Mountain Resort Alliance
2003-04 Breckenridge Director, Summit Association of REALTORS
2000-05 Chair, Summit Association of REALTORS Charitable Fund
2000-05 Chair, SAR Scholarship Committee
Past member Technology and MLS Committees

BUSINESS and COMMUNITY ACHIEVEMENTS

Owner and Managing Broker, Exclusive Mountain Retreats Real Estate, Inc.
Commissioner, Breckenridge Economic Development Committee 2006-09
Past President, Breckenridge Resort Chamber Ambassadors, 2002-2004
Current Member, Breckenridge Resort Chamber Ambassadors, 1992-2010
Chair, Ambassadors' Scholarship Committee 1991-10
Current Member, Breckenridge Resort Chamber
Current Member, St. Mary's R.C. Church
Steering Committee, Celebrity Hockey Challenge, 1996-2008
Town Council Appointee & Participant, Breckenridge Vision Committee
Town Council Appointee & Participant, Breckenridge Marketing Vision Plan Advisory Committee
Board of Directors, Breckenridge Festival of Film, 1991-97
Co-chair, Summer Gala, Spring Banquet, Breckenridge Music Institute, 1988-1990
Volunteer, The Summit Foundation, 1987- Present
Vice President & Founding Member, Summit High School Hockey Blue Line Club, 1998-2004
Youth Hockey Coach, 10 years in Boston area, 7 years in Summit Youth Hockey
2003-Present Columnist, "Luxury Property", Summit Daily News
Recipient, Dr. Oliver Stonington Spirit Award- The Summit Foundation, "Outstanding Sportsmanship, Team Spirit & Enthusiasm," 2003
Recipient, Ambassador of the Year, Breckenridge Resort Chamber Ambassadors, 2003 and 2004 (1st 2 time winner)
Recipient, Volunteer of the Year, for Community Service, Breckenridge Resort Chamber, 2002