

Andrew Dodgen
Candidate for Position of Treasurer
The Dodgen Group LLC
DMB Realty Network LLC



The Treasurer position for the Colorado Association of Realtors® is a call to service. I am qualified for the position, but that is not enough reason to vote for me. Real Estate is an emotional, passionate profession that requires the same from Realtors®. Real Estate requires the best from us and that combined with our passion enhances and builds public confidence in us individually and as a profession. We serve the public by assisting them in the largest investment they will make and a place they will call home. Our role must always be accomplished with the highest ethics with the end result being a statement from our clients, “I couldn’t have done this without you”. Our profession is service and CAR is the backbone that is behind each local Board of Realtors® and all Colorado Realtors®, helping to improve the profession through education, designations and assistance as well as fighting for the profession in the legislature, regulatory offices and public forum. Vote for me because I love being a Realtor® and, together, we can help CAR continue to be your advocate.

The issues facing the real estate profession are real and urgent at the state and federal level. At the state level, CAR has a decline in membership that requires decisions on how to support members with reduced revenue. How to improve our profession through certification and training and how to continue to improve the MLS and other tools when times are tough. At the local political level, we have issues dealing with private property rights, commissions, water rights and others that need to be monitored, supported or opposed; depending on what is best for the membership. At the federal level, we have to be diligent that Congress doesn’t change, for the worse, the home-ownership tax structure that helps our clients afford their homes. These issues are critical and require our constant attention so as to benefit the membership of CAR. I have the experience to help our members in these difficult times.

On a personal level: I love Colorado. The passion I have is inherited from both by mother and father. My father moved to Salida, Colorado in the late 1940s graduating from Salida High School in 1950. My grandparents and my father moved to Boulder where my father attended the University of Colorado and where he met my mom. After graduation they moved to Climax, CO, up the mountain from Leadville. My sister and two of my brothers were born in Leadville. When I was younger, I spent summers in Boulder with my Grandmother; fishing on Boulder Creek also going with my dad to Woody and Hope Lake. My wife, Mary (who lived in Conifer and Evergreen), would spend summers on Lake Dillon until we were able to move back to Colorado. We moved back with our youngest son, our middle daughter, her husband, our granddaughter (with another on the way) and got busy working in real estate in Colorado (Mary is a Realtor® also).

My background is finance. I am a Certified Public Accountant as well as a Realtor®. I started with The Circle K Corporation in the financial reporting department. I became responsible for filing all financial statements with the Securities and Exchange Commission, working merger's and acquisitions as we grew the company and was asked to lead the property management department for the company. In property management, I was responsible for selling or subleasing over one thousand properties that were non-essential to operations. I learned about real estate, public zoning, landlords, neighboring retailers, property taxes and many other aspects of commercial real estate. I loved it. From there I was involved in sale and leaseback transactions, office leases and construction financing; working with banks, private money and public debt securities.

After Circle K, I helped investors start several companies. One was a HMO, which educated me on working in a highly regulated industry. I worked closely with the Department of Insurance, Health Care Financing Administration (Medicare) and insurance lobbyists. My role in these start-up companies was Chief Financial Officer. As the CFO, I served on the Board of Directors and helped division presidents set strategy and create budgets to execute the strategy.

Mary has been a Realtor® since 1993 and in 2001 I received my license so I could help her when the phone rang and clients or other brokers had questions about properties. Shortly thereafter, I joined a real estate company, DMB Realty Network, as CFO. In that role, I took on the mortgage part of the business, which consisted of procuring mortgage products from national banks that could be used to sell developer product. I am now the VP of Business Development primarily focused on Colorado resort communities: lot sales, built product and community development. I currently am a member of the Ken Caryl finance committee and the Community Relations Chairperson for the University Hills Rotary Club.